

Canadian Adventure Company Holdings (2015) Ltd. ("CAC") www.canadianadventurecompany.com

MALLARD MOUNTAIN LODGE

ORGANIZING TRIPS WITH GUIDES

A. Introduction

- 1. CAC is very keen on working with guides to organize trips to Mallard Mountain Lodge.
- 2. Guides have their own network of clients and are often looking for venues to which they can take their clients.
- 3. It takes work and planning (often a year or more in advance of arrival) to organize a group for a trip.
- 4. It can be frustrating for guides to check available dates with a venue, then go to work organizing a group for a vacant dates choice, and then to come back to the venue and find the dates reserved.
- 5. With all of that in mind, CAC has designed Special Terms for Guides to make it easy to book with CAC.
- 6. This ease includes being able to reserve dates with CAC well in advance, with payment of only one guest Deposit (\$790) and have lots of time to organize a group of the Guide's clients.
- 7. CAC is willing to consider any reasonable variation of these Special Terms for Guides if it will help a Guide organize a trip to Mallard Mountain Lodge.

B. General information

- 1. See CAC's website for details of all packages offered.
- 2. See "CAC Reservation Information ~ Procedure, Conditions, Packing List & Miscellaneous" (available on website, or directly from CAC) for general information on a trip to Mallard Mountain Lodge.

C. Special Terms for Guides.

- 1. To make the reservation and secure a date, a Deposit for only one guest (\$790) is needed.
- 2. When the reservation is made more than 120 days before the trip,
 - a. The Deposits for the remaining guests are payable on the earlier of:
 - i. 4 months from the reservation being made, and
 - ii. ½ way between the reservation being made and the Balance Due date.
 - b. The Balance Due date for all guests is 120 days before the trip.

- 3. When the reservation is made less than 120 days before the trip, the remaining payments for all guests are due within four weeks, but no later than 1 week before the departure date.
- 4. Package price per client of the Guide payable to CAC by the Guide.
 - a. For Self Guided trips (i.e. guided by the Guide & catered by CAC) the amount payable to CAC is the Self Guided price.
 - b. For trips catered by the Guide and guests, the amount payable to CAC is the Self Guided/Self Catered price.
- 5. Group size, Exclusive Lodge use, and other CAC guests.
 - a. Self Guided/Self Catered trips.
 - i. The reservation must be for at least 6 guests (or a Private Lodge buy out for less than 6 guests see website Rates & Dates for details).
 - ii. The Guide's group will have exclusive use of the Lodge.
 - b. Self Guided trips.
 - i. If the reservation is for at least 6 guests (or a Private Lodge buy out for less than 6 guests see website Rates & Dates for details), the Guide's group will have exclusive use of the Lodge.
 - ii. Otherwise CAC may add other guests to the Guide's group and CAC and the Guide will settle upon a payment to the Guide for guiding those other guests.
- 6. CAC does not charge the Guide for the helicopter flights, accommodation, and catering (if CAC catered) provided to the Guide by CAC.
- 7. For Self Catered trips, if the Guide hires and brings a cook, CAC does not charge for the helicopter flights and accommodation provided to the cook by CAC.
- 8. For guiding services for the Guide's clients, the Guide charges those clients whatever the Guide and clients agree upon. This payment is made directly from those clients to the Guide.
- 9. In exchange for use of these Special Terms, CAC asks that the Guide promote the trip to Mallard Mountain Lodge through the Guide's network, and on the Guide's website.