

## Canadian Adventure Company Holdings (2015) Ltd. ("CAC") www.canadianadventurecompany.com

## MALLARD MOUNTAIN LODGE

## **ORGANIZING TRIPS WITH GUIDES**

## A. Introduction

- 1. CAC is very keen on working with guides to organize trips to Mallard Mountain Lodge.
- 2. Guides have their own network of clients and are often looking for venues to which they can take their clients.
- 3. It takes work and planning (often a year or more in advance of arrival) to organize a group for a trip.
- 4. It can be frustrating for guides to check available dates with a venue, then go to work organizing a group for a vacant dates choice, and then to come back to the venue and find the dates reserved.
- 5. With all of that in mind, CAC has designed Special Terms for Guides to make it easy to book with CAC.
- 6. This ease includes being able to reserve dates with CAC well in advance, with payment of only one guest Deposit and have lots of time to organize a group of the Guide's clients.
- 7. CAC is willing to consider any reasonable variation of these Special Terms for Guides if it will help a Guide organize a trip to Mallard Mountain Lodge.
- B. General information
  - 1. See CAC's website for details of all packages offered.
  - 2. See Reservation Information documents on our website for general information on a trip to Mallard Mountain Lodge.
- C. Special Terms for Guides.
  - 1. To make the reservation and secure a date, a Deposit for only one guest is needed.
  - 2. When the reservation is made more than 120 days before the trip,
    - a. The Deposits for the remaining guests are payable on the earlier of:
      - i. 4 months from the reservation being made, and
      - ii. <sup>1</sup>/<sub>2</sub> way between the reservation being made and the Balance Due date.
    - b. The Balance Due date for all guests is 120 days before the trip.
  - 3. When the reservation is made less than 120 days before the trip, the remaining payments for all guests are due within four weeks, but no later than 1 week before the departure date.

- 4. Package price per client of the Guide payable to CAC by the Guide.
  - a. For Self Guided trips (i.e. guided by the Guide & catered by CAC) the amount payable to CAC is the Self Guided price.
  - b. For trips catered by the Guide and guests, the amount payable to CAC is the Self Guided/Self Catered price.
- 5. Group size, Exclusive Lodge use, and other CAC guests.
  - a. Self Guided/Self Catered trips.
    - i. The reservation must be for at least 7 guests (or a Private Lodge buy out for less than 7 guests see website Rates & Dates for details).
    - ii. The Guide's group will have exclusive use of the Lodge.
  - b. Self Guided trips.
    - i. If the reservation is for at least 6 guests (or a Private Lodge buy out for less than 6 guests see website Rates & Dates for details), the Guide's group will have exclusive use of the Lodge.
    - ii. Otherwise CAC may add other guests to the Guide's group and CAC and the Guide will settle upon a payment to the Guide for guiding those other guests.
- 6. CAC charges the Guide a nominal amount for the helicopter flights, accommodation, and catering (if CAC catered) provided to the Guide by CAC.
- 7. For guiding services for the Guide's clients, the Guide charges those clients whatever the Guide and clients agree upon. This payment is made directly from those clients to the Guide.
- 8. In exchange for use of these Special Terms, CAC asks that the Guide promote the trip to Mallard Mountain Lodge through the Guide's network, and on the Guide's website.