

Canadian Adventure Company Holdings (2015) Ltd. ("CAC") www.canadianadventurecompany.com

MALLARD MOUNTAIN LODGE

ORGANIZING TRIPS WITH GUIDES

A. Introduction

- 1. CAC is very keen on working with guides to organize trips to Mallard Mountain Lodge.
- 2. Guides have their own network of clients and are often looking for venues to which they can take their clients.
- 3. It takes work and planning (often a year or more in advance of arrival) to organize a group for a trip.
- 4. It can be frustrating for guides to check available dates with a venue, then go to work organizing a group for a vacant dates choice, and then to come back to the venue and find the dates reserved.
- 5. With all of that in mind, CAC has designed Special Terms for Guides to make it easy to book with CAC.
- 6. This ease includes being able to reserve dates with CAC well in advance, with payment of only one guest Deposit and having lots of time to organize a group of the Guide's clients.
- 7. CAC is willing to consider any reasonable variation of these Special Terms for Guides if it helps a Guide organize a trip to Mallard Mountain Lodge.

B. General information

- 1. See <u>CAC's Mallard Mountain Lodge</u> website for details of all packages offered.
- 2. See Reservation <u>Information and Documents</u> on our website for items relating to all guests, guides and other persons on a trip to Mallard Mountain Lodge.
- C. Special Terms for Guides.
 - 1. To make the reservation and secure a date, a Deposit for only one guest is needed.
 - 2. When the reservation is made more than 120 days before the trip,
 - a. The Deposits for the remaining guests are payable on the earlier of:
 - i. 4 months from the reservation being made, and
 - ii. ¹/₂ way between the reservation being made and the Balance Due date.
 - b. The Balance Due date for all guests is 120 days before the trip.
 - 3. When the reservation is made less than 120 days before the trip, the remaining payments for all guests are due within four weeks, but no later than 1 week before the departure date.

- 4. Group size, Exclusive Lodge use, and other CAC guests.
 - a. Self Guided/Self Catered trips.
 - i. The reservation must be for at least 7 guests (or a Private Lodge buy out for less than 7 guests see website Rates & Dates for details).
 - ii. The Guide's group will have exclusive use of the Lodge.
 - b. Self Guided trips.
 - i. If the reservation is for at least 6 guests (or a Private Lodge buy out for less than 6 guests see website Rates & Dates for details), the Guide's group will have exclusive use of the Lodge.
 - ii. Otherwise, CAC may add other guests to the Guide's group and CAC and the Guide will settle upon a payment to the Guide for guiding those other guests.
 - c. CAC is not responsible for finding guests for guest spaces booked by the Guide.
- 5. Package price per client of the Guide payable to CAC by the Guide.
 - a. For Self Guided trips (i.e. guided by the Guide & catered by CAC) the amount payable to CAC is the Self Guided price.
 - b. For trips catered by the Guide and guests, the amount payable to CAC is the Self Guided/Self Catered price.
- 6. Payments to CAC for spaces booked by the Guide are due regardless of the number of guests that have committed at that time.
- 7. For guiding services for the Guide's clients, the Guide charges those clients whatever the Guide and clients agree upon. This payment is made directly by those clients to the Guide.
- 8. It is the Guide's responsibility to do the following, and agreement to do the following.
 - a. Except for payments by the guests for the trip (all of which are made by the guests to the Guide) the Guide is to insure that all guests are made aware of, and agree to, and will comply with, the reservation <u>Information and</u> <u>Documents</u> on our website, and that will be provided to the Guide at the time the reservation is made.
 - b. The Guide is to provide CAC with details about each guest, and about the Guide, the particulars of which will be provided to the Guide at the time the reservation is made.
 - c. The Guide is to manage all communications with the guests.
- 9. In exchange for use of these Special Terms, the Guide is to promote the trip and CAC in general through the Guide's network of clients, and on the Guide's website.